



Fortune 500 Disability Insurance Company

Protection of sensitive customer data

FACTS AT A GLANCE

INDUSTRY



Insurance

SOLUTIONS

FireEye Endpoint Security

FireEye Threat Analytics

Mandiant Intelligent Response

BENEFITS

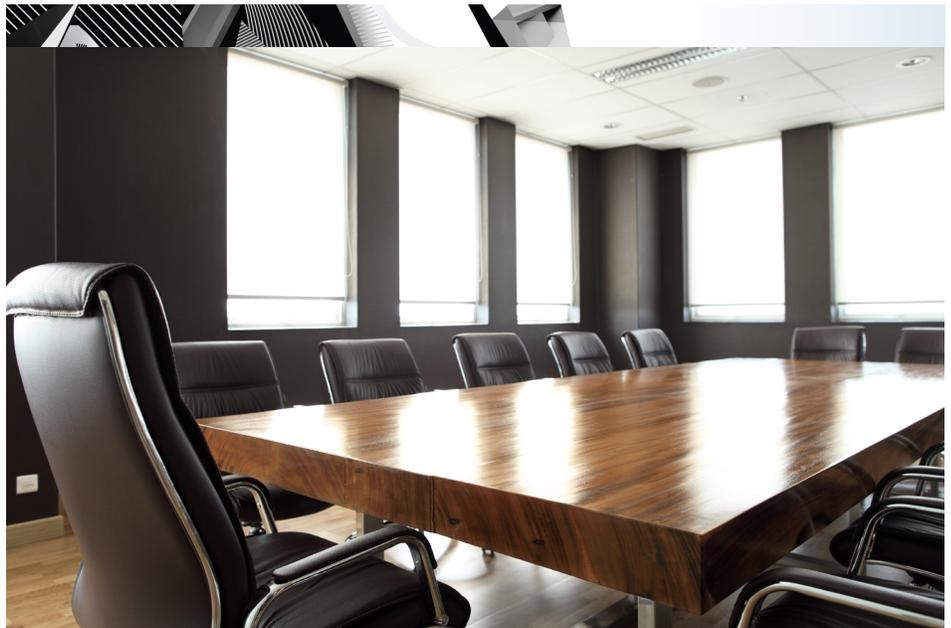
Enhanced speed of remediation

Quality of alerts improves team effectiveness

Compelling return on investment

CUSTOMER PROFILE

As a leading disability insurance company in the United States, this Fortune 500 organization sells a variety of products primarily to employers as part of employee benefit plans.



A Need to Protect Confidential Customer Data

The organization internal IT network consists of ten thousand individual user endpoints plus the network infrastructure and backbone. Data security is vital to the company because of the large amount of personally identifiable information it has to maintain. In addition, it is subject to Health Insurance Portability and Accountability Act (HIPAA) regulations regarding the privacy of customer data.

Even more important, however, is the trust customers place in the company. A senior security engineer responsible for a team of cyber security analysts and he observed, "Data integrity is of utmost importance to us primarily because of our customers; they are entrusting us with their information and it's our job to keep it secure."

The company has long been a leader when it comes to protecting customer data, the firm having first deployed Mandiant Intelligent Response (MIR) a

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— **senior security engineer**, disability insurance company

decade ago. “We were one of the first companies to invest in the investigation and mitigation service without having been breached,” recounted the senior security engineer.

Over time, the company has expanded its FireEye portfolio with the addition of FireEye Endpoint Security and FireEye Threat Analytics.

FireEye Integrated Data Protection

FireEye Endpoint Security takes a multi-faceted approach to data protection by integrating antivirus and anti-malware protection along with threat intelligence, behavior analysis, and endpoint detection and response.

“The Endpoint Security product has been a game changer for us with regard to endpoint forensics. Being able to quarantine a host, and then search your entire network within minutes – versus days – is really significant,” the senior security engineer remarked. “It’s a solution that just works every time. That’s key when you may have two hundred of your ten thousand users getting targeted with a legitimate-looking targeted phishing attack.”

FireEye Threat Analytics provides an additional level of protection: When a threat is detected, FireEye Threat Analytics issues intelligent alerts with supporting contextual data, equipping the security staff with the information needed to focus its investigations and expedite remediation. In addition, a team of skilled FireEye analysts work in parallel to analyze the threat intelligence being gathered worldwide and issue updates to FireEye Threat Analytics users to help combat and contain attacks.

“We’ve taken advantage of FireEye Threat Analytics now for a couple of years and we’re looking to expand that relationship further. With FireEye Threat Analytics it’s nice to have other people helping you in the security community. As the security industry continues to grow, it has evolved the

concept of continual sharing. All FireEye Threat Analytics users feed their data back to FireEye, where the information is leveraged to help us all win,” explained the senior security engineer.

Ease of Implementation, Quality Alerts

The security staff found the deployment process to be straightforward. The senior security engineer commented, “When we deployed FireEye Endpoint Security it was pretty seamless. It was just a matter of updating a few jobs to accommodate a handful of unique things that we require. The implementation of FireEye Threat Analytics was just as painless.”

The intelligence exchange between FireEye Endpoint Security and FireEye Threat Analytics further elevates the quality of information being generated. “The FireEye alerts are truly high fidelity; that’s a huge benefit to our time. We don’t waste our cycles playing ‘whack a mole,’” the senior security engineer enthused. “We were looking for a provider who is out scurrying around the Internet, putting two and two together and locating all the various types of threats. FireEye does that for us.”

The efficiency of FireEye threat protection helps ensure the security of all the endpoints at the company. “A key benefit of FireEye is the resource efficiency it gives us: If something does hit, we can immediately respond in a highly focused and effective manner. An attack may get to the front door but it never makes it any further,” noted the senior security engineer.

The cost-effective nature of FireEye is another critical benefit for the company. The senior security engineer concluded, “I deliver metrics to the executive team annually and the returns we are receiving from our investment in the FireEye solutions are always very clear-cut.”

To learn more about FireEye, visit: www.FireEye.com

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About FireEye, Inc.

FireEye is the intelligence-led security company. Working as a seamless, scalable extension of customer security operations, FireEye offers a single platform that blends innovative security technologies, nation-state grade threat intelligence and world-renowned Mandiant® consulting. With this approach, FireEye eliminates the complexity and burden of cyber security for organizations struggling to prepare for, prevent and respond to cyber attacks. FireEye has over 6,600 customers across 67 countries, including more than 45 percent of the Forbes Global 2000.

