Building from the Ground Up

The company’s security has dramatically evolved over the years. Leigh Gilmour, information and communication technology (ICT) manager for the group, described, “When I joined Keith Timber there was a heavy reliance on traditional firewalls but we’ve grown a lot over the past eight years. The company always strives to be the smartest at whatever it does and we’ve put in significant effort to apply this approach to protecting our IT infrastructure.” Following a targeted cyber attack, Keith Timber embarked on identifying a superior security solution to protect its intellectual property. “Cyber threats have the ability to incapacitate organizations for days at a time. Hearing rumors about attacks or seeing news about someone getting hacked caused sleepless nights for me, and it was devastating to become a victim of one,” recounted Gilmour.

Simplifying Security Operations

The company sought a solution that could leverage the latest intelligence on global cyber threats and also discover non-malware-based-threats by exposing hidden patterns and anomalies. Gilmour described, “When looking to select a vendor, not only did we research overall cyber security capabilities but also investigated the ability of a solution to smoothly integrate with our existing technologies.”

He continued, “We worked with our managed services provider, Operational Systems — OpSys — and were recommended to evaluate the FireEye Helix platform because it works well with our type of environment and style of
“From a technical point of view, there wasn’t any competition; other products were either trying to mimic FireEye or still using older methodologies. It was an incredibly clear choice: FireEye Helix met all our requirements and made perfect sense.”

— Leigh Gilmour, ICT Manager, Keith Timber Group

operation. One of the advantages of partnering with OpSys was its staff were experienced in calculating the Helix ROI so that I could present it to our board of directors. Once the presentation was finished the board enthusiastically agreed with the move.”

Helix’s comprehensive capabilities are specifically designed to simplify security operations. “From a technical point of view, there wasn’t any competition; other products were either trying to mimic FireEye or still using older methodologies. It was an incredibly clear choice: FireEye Helix met all our requirements and made perfect sense,” reflected Gilmour.

Proactive Response with a Single-Pane-of-Glass

Operated by OpSys, FireEye Helix is able to monitor—and when necessary, generate alerts—across network nodes and servers, as well as incorporate feeds from third-party security components. This in turn enables Gilmour to eliminate the inefficient manual processes that were previously involved in managing the 80 or more company servers.

The intelligence-led approach of Helix blends innovative security technologies with years of FireEye expertise. “We cannot afford any outages,” stated Gilmour, “I am the single point of contact for all Keith Timber’s IT operations, and the streamlined processes and single interface of Helix enable me to go to one place to manage the security of the entire infrastructure. It’s so much more efficient from a resource perspective.”

FireEye Helix utilizes a combination of frontline intelligence, rules, and analytics to deliver accelerated response and remediation. FireEye and Mandiant services back up OpSys, so Gilmour is assured that if anything gets escalated—at any time of the day or night—it will have expert attention immediately.

A Turnkey Solution

Gilmour summarized, “FireEye Helix was one of the first true cloud-based, turnkey solutions that we’ve implemented. It’s proven to be a perfect fit and I’m fully confident that with OpSys backing me up, we’ve chosen the optimal security operations platform. I can actually get some sleep at night now knowing that Helix is in place protecting us.”

To learn more about FireEye, visit: www.FireEye.com