DATA SHEET

MANDIANT®
A FireEye® Company

Mergers And Acquisitions Risk Assessment

Understand the risk profile and security posture of a merger or acquisition target

BENEFITS

- Understand the acquisition target's current security posture and risk profile
- Reduce risk throughout the M&A process
- Identify cyber security threats earlier in the M&A process

"A close examination of a company's exposure to cyber risk during the merger, acquisition or investment process is no longer optional. In fact, not doing so — or failing to structure transactions in a way that adequately manages existing and potential cyber threats — invites significant financial and legal challenges further down the line."

Brian Finch
Partner and Global Security Practice Co-Chair
Pillsbury Winthrop Shaw Pittman LLP

Why Mandiant
Mandiant has been at the forefront of cyber security and cyber threat intelligence since 2004. Our incident responders have been on the frontlines of the most complex breaches worldwide. We have a deep understanding of both existing and emerging threat actors, as well as their rapidly changing tactics, techniques and procedures.

Overview
The M&A Security Assessment draws on Mandiant's knowledge of advanced threat actors, experience responding to security breaches, and extensive expertise evaluating security programs to help you assess and reduce risk and address potential security gaps throughout the merger or acquisition process.

This assessment is designed for organizations seeking a rapid cyber security risk assessment as part of an M&A process. This week-long engagement analyzes and measures the acquisition's environment and risk levels across four critical security domains. After the analysis, our consultants deliver a report outlining their findings and recommendations.

M&A security assessment	
Overview	Provides customers a quick risk assessment in order to move forward with a merger or acquisition.
Technology Used	Cyber threat indicators (non-invasive)
Duration	One week
Deliverables	• Two-page report • Risk ratings • High-level recommendations

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"For any merger or acquisition, it's crucial to take a very close cyber look before you leap. Everything, from network connectivity to apps integration to user experience, hinges on knowing what you're getting into, avoiding surprises, and mitigating risk beforehand."

CISO, Global Technology, Engineering and Manufacturing company

Our Methodology

We evaluate the acquisition target's cyber security programs across four core security domains, each of which is mapped to compliance, security and industry frameworks:

- **Data Safeguards:** Mandiant evaluates the data protection framework, to determine whether adequate data classification and identification capabilities exist to define high-target information assets.
- **Access Control:** Mandiant reviews the access controls policy and procedures to assess whether suggested proactive security controls appear to be leveraged to reduce the risk of inappropriate access to sensitive data.
- **Threat Detection and Response:** Mandiant reviews existing people, processes and technologies deployed to detect, analyze, escalate, respond to and contain advanced attacks.
- **Infrastructure Security:** Mandiant reviews protection mechanisms, policies, processes and configurations deployed throughout endpoints to ensure that effective controls are in place to prevent compromise.

Post Acquisition

Following a successful merger or acquisition, Mandiant offers end-to-end high-quality support to organizations that want to mature their information security programs and for organizations responsible for providing oversight in accordance with SEC guidance and other regulatory requirements.

Since each M&A deal can have many facets, we work with your organization to provide customized services to support your post-acquisition business strategy, Mandiant can assess the full spectrum of M&A scenarios, which ranging from full integration into the buyers infrastructure, standalone acquisitions or assimilation of a few critical applications. Post-acquisition services include acquisition security program assessments, network and host compromise assessments and application testing.

Optional technical assessments

Mandiant offers a variety of optional assessments that use advanced technologies to further help organizations identify potential security issues, provide indications of threat actor activity, and conduct rapid baseline evaluations of their security environments. The duration of these services, and technology deployed will vary based on M&A business strategy. For more information, please email: info@mandiant.com

To learn more about FireEye, visit: **www.FireEye.com**

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About FireEye, Inc.

FireEye is the intelligence-led security company. Working as a seamless, scalable extension of customer security operations, FireEye offers a single platform that blends innovative security technologies, nation-state grade threat intelligence and world-renowned Mandiant® consulting. With this approach, FireEye eliminates the complexity and burden of cyber security for organizations struggling to prepare for, prevent and respond to cyber attacks. FireEye has over 6,600 customers across 67 countries, including more than 45 percent of the Forbes Global 2000.

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